

A Special Meeting of the Ross County Agricultural Society of Directors was held Wednesday, March 29, 2023 at 6:00 p.m. at the Ross County Fairgrounds, 344 Fairgrounds Road, Chillicothe, Ohio.

The meeting was called to order by President Brad Cosenza at 6:00 p.m.

Roll call revealed that: Bethel, Boggs, Clifton, Corcoran, Gearhart, Gray, Haubeil Sr, Hill, Kemper, McCorkle, Prater, Wheeler, Hoop, and Ludwick were absent. A quorum was not present.

Guests: Tom McWhorter, Cheri McWhorter, Melody Walters, Jean Winters, Chris Hooks, Kacey Shaffer, and Kate Wells

Drew Williams Auctioneer via virtual and cell phone connection introduced himself and his wife Beth Williams to the directors and sale committee members. A meet and greet meeting which Mr. Williams explained in full detail how his business works. The process on how he handles fair auctions, and what is expected of his staff as well as what he will be needing from our Sale Committee.

First question to Mr. Williams was pertaining to the 4% charge on all animals of which a change in the contract will need to be done.

4% will be charged on all species: cows, pigs, goats, sheep, rabbits, chickens, and turkeys.

All directors and sale committee members were invited to attend the London Legendary Auction on April 22, 2023 to see firsthand how Drew conducts his auctions.

April 23, 2023 Dan Elliott will be giving Drew a full tour of our facilities in order to be fully prepared.

Tuesday of the fair, Williams plans to be in Chillicothe in order to get settled in and plans on Thursday morning to start setting up for livestock auctions.

Buyers' packets will have bold and clear instructions of new changes being made. There will be additional signage around fairgrounds, again explaining and new process as well as auction day announcements of the new changes. Newspaper advertisement will also state the new changes under Fair News.

Sale Committee duties: Responsible for all livestock sale order and lineup. Sale Committee will also be putting buyers' packets together along with additional information from Drew. Contacting the packer, getting prices, contracts and

keeping track of “keep” animals. Sale Committee is welcome to help with announcing buyers’ name.

April 15, 2023 is the contract date for buyers’ packets:

\*Add-Ons are currently in the contract to start July 10, 2023.

However, that will need to be changed to July 17, 2023. Starting on the 17<sup>th</sup> add-ons can be called in from 8 a.m. – 4 p.m. EST. to Drews office.

Buyers’ Registration: Starting early and on site. On site the buyers’ driver’s license will be scanned. If buyer does not have driver’s license, they will hand write the information. Drew’s staff will be clerking, calling bids and handling ALL money.

\* Add-ons, money taken day of auction, as well as packer money.

Mr. Williams will announce at the beginning of each species and terms and conditions as well as having a board behind the clerks with the same information. Banners will be made by Drew’s contact and ship directly to fairgrounds and will be placed 1 week before fair.

Once a child has sold his/her project they will be given a print out of who bought their animal along with each amount from each buyer with a minus of 4% fee which will give them the exact amount they will receive. In addition, names and address of buyers will also be included on sheet.

Collecting funds: Tracking down those who have not paid and having penalties in place for those buyers. Such as; not allowing them to camp the next year, sending them to collections, and possibly not allowing them to purchase the following year.

Still up for discussion: 1 bid, 1 buyer or multiple buyers with group number? Drew is happy to do any of these options. Directors need to further discuss the issue and inform Mr. Williams.

WITNESSED BY:

RESPECTIVELY SUBMITTED BY:

BRADFORD COSENZA  
RCAS PRESIDENT

KELLEY R. VANHOOSE  
DIRECTOR/SUB SECRETARY

